



Joint Venture  
**Quintrell Downs**

CASE STUDY

The Village as it is known is a mixed tenure Scheme of 117 units built over three phases 37 of which are affordable (S106) units with the remainder being 80 Open Market units. This project is delivered as a Joint Venture between Kier Living and DCH and registered under the Government backed Help to Buy scheme.

Acting as JV advisor and Employers Agent for this scheme, Taylor Lewis assisted with modelling a range of costs and funding scenarios relating to the cross subsidy routes the Joint Venture partners could use to make the scheme viable.

Taylor Lewis are experienced in looking at site appraisals in various ways and have been successful in augmenting deals based on golden brick, off the shelf back to back and cash flow arrangements in order to facilitate Joint Venture projects for our clients.



**Location:**

The Village,  
Quintrell Downs,  
Newquay

**Duration:**

80 weeks

**Services:**

Joint Venture Advisor  
Employers Agent

**Value:**

£21,000,000

**Client:**

DCH,  
Westco Properties  
and Kier Living

